

Agenda Item # 21  
Date 4/6/22



**MOTOROLA SOLUTIONS**

**Quote For:**

**Dodge County Sheriff's Office**

**Attn: Gabrielle Frank**

**Reference:**

**EL4 to VaaS(Current Equipment + Additional Body Cam)**

**Quote By:**

**WatchGuard Video / Motorola Solutions**

**Trey Robinson**

**Date: 03-14-22**

**Serving Law Enforcement with the Most Compelling, Quality Video Products**

**WatchGuard Video**

415 E. Exchange  
Allen, TX 75002  
(P) 800-605-6734 (F) 212-383-9661



**Prepared For:**

Dodge County Sheriff's Office - Attention: Gabrielle Frank  
EL4 to VaaS(Current Equipment + Additional Body Cam)

QUOTATION - A3C-0778-10

DATE: 03-14-22

**PROJECT QUOTATION**

We at WatchGuard Video are pleased to quote the following systems for the above referenced project:

**VaaS**

Deliverables / Materials / Services	Qty	Sell Price	Amount
<b>Additional CommandCentral digital evidence user license - 5 Year License @ \$39 per Month</b> <b>AAS-CCD-USR-5YR (PaaS)</b> Additional license for CommandCentral cloud-based evidence management system. User licenses on a named-user basis. Unlimited cloud sharing. Select CommandCentral evidence capture, records, and community engagement capabilities included.	9	\$2,340.00	\$21,060.00
<b>Transfer Station (8 Bay) Video-as-a-Service Package @ \$30 per Month</b> <b>AAS-BWC-XFS-DOC (PaaS)</b> 8-Bay Ethernet Transfer Station Ethernet Cable, Rack mount (optional) & Power Cord	1	\$1,800.00	\$1,800.00
<b>Upload Server On-Premise - Video-as-a-Service Package @ \$100 per Month</b> <b>AAS-UPL-SVR-001 (PaaS)</b> Store and Forward Server for Fast Video Offload Use with in-car upload via Access Point or Body Worn Camera Transfer Stations On-premise deployment, 1U rack mount, 8TB of storage, 16GB RAM, 2x10G network cards, Intel Xeon processor (HDW-UPL-SRV-501) 5 Year Warranty	1	\$6,000.00	\$6,000.00
<b>USB Docking Station Video-as-a-Service Package @ \$4 per Month</b> <b>AAS-BWC-USB-DOC (PaaS)</b> USB Dock for Body-worn camera including USB Cable	13	\$240.00	\$3,120.00

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**Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package @ \$49 per Month** 12 \$2,940.00 \$35,280.00

AAS-BWC-5YR-001 (PaaS)

Video-as-a-Service includes CommandCentral Evidence, the cloud-based evidence management system with unlimited device storage and unlimited cloud sharing.

1 User License per Body Worn Camera.

50 GB of non-device storage included per device, averaged across all devices in the program

CommandCentral Evidence, Records, Redaction, Sharing, Community Engagement capabilities and capture application included.

Body-worn camera (battery + choice of mount included)

Third year technology (Hardware) refresh.

5-year agreement (billed Quarterly or Annually)

Advanced hardware replacement service & 24/7 support

No-Fault hardware warranty

**Subtotal Price** \$67,260.00

Deliverables / Materials / Services	Qty	Sell Price	Amount
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<b>Pre Configured V300 Transfer Station II with Power Supply and Cables.</b>	1	\$0.00	\$0.00
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BW-ACK-V3-TSC

V300 Transfer Station II

TS02, D350, 8-Slot Rack Mount Charge/Upload Dock, 10GB

includes kit with Power Supply and Cables.

<b>Quick Start Software Installation Service; Remote Install, Training, Configuration, Project Management, Consultation</b>	1	\$0.00	\$0.00
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WGW00122-410

<b>CC Evidence Unlimited Data Storage for ICV</b>	17	\$624.00	\$10,608.00
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SSV00S02784A

Unlimited for In Car Video

Priced Annually: \$52 per car per month

<b>V300 WiFi In-car Radio Base Bundle, includes Radio Base and Smart PoE Switch.</b>	18	\$545.00	\$9,810.00
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IV-ACK-BD-V3---

V300 WiFi In-car Radio Base Bundle

WiFi Charging Radio Base

Smart PoE Switch

Cables and Brackets

Shipping - BWC Unit

12

\$0.00

\$0.00

FRT-BWC-01

Freight delivery for each Body Worn Camera Unit

Subtotal Price

\$20,418.00

Due Now

\$33,870.00

Annual Invoice

\$13,452.00

**Notes:**

1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
3. Motorola's Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).
4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.
5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
6. UNLESS OTHERWISE NOTED IN THIS QUOTE / ORDER, INSTALLATION OF EQUIPMENT IS NOT INCLUDED
7. This quote and discounts are applicable to the terms and conditions of the NASPO/WatchGuard Video, Inc. contract found under Master Agreement #OK-MA-145-010 and Nebraska Participating addendum with associated contract #CT200012001.

Quoted by: Trey Robinson - 800-605-6734 - [treydewayne.robinson@motorolasolutions.com](mailto:treydewayne.robinson@motorolasolutions.com)

**Quote ID: A3C-0778-10 – Pricing Summary – 03-14-22**

**Total Spend:**

Due Now	\$33,870.00
Years 2-5 Invoice(s) (Pay Each Year)	\$13,452.00
<b>Total Spend</b>	<b>\$87,678.00</b>

#90,000<sup>00</sup>

**Purchase as a Service (PaaS)  
Financial Profile**

Total Price:	\$67,260.00
Contract Term:	5 Years
Monthly Payments:	\$1,121.00
<b>Annual Invoice:</b>	<b>\$13,452.00</b>

**Deferred**

Total Price	\$87,678.00
Direct Purchase Items	\$20,418.00
<b>Deferred</b> (5 Payments of \$13,452.00)	<b>\$67,260.00</b>

**Due Now**

Direct Purchase Items	\$20,418.00
1st Invoice	\$13,452.00
<b>Due Now</b>	<b>\$33,870.00</b>

**Applied Connective Technologies**  
 Phone: 866-358-0109  
 2585 NE-14, PO Box 446  
 Albion, NE 68620



Quote#: **3058**  
 Date: 3/8/2022  
 Terms: Net 30  
 Valid Until: 3/23/2022

Prepared for:  
**Dodge County Sheriff**  
 435 N Park Ave  
 Fremont, NE 68025 USA

Prepared by: Jarod Dendinger  
 Account No: 4457  
 Phone: (402) 727-2767

Quantity	Item ID	Description	UOM	Sell	Total
1	DELL-SERVER PowerEdge R540_B1	Dell PowerEdge R540 Rackmount Enterprise Server - 3.5" Chassis with 12 Hot Plug Hard Drives <i>3.5" Chassis with up to 12 Hot Plug Hard Drives, PERC, Intel® Xeon® Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT, 64GB RDIMM, 3200MT/s, Dual Rank, RAID 5, PERC H750 Adapter, Low Profile, (4) 960GB SSD SATA 6Gbps 512 2.5in Hot-plug AG Drive, iDRAC9 Datacenter 14G with OpenManage Enterprise Advanced, On-Board Broadcom 5720 Dual Port 1Gb LOM, ISDM and Combo Card Reader, 32GB microSDHC/SDXC Card, Dual, Hot Plug, Redundant Power Supply (1+1), 750W, ReadyRails Static Rails for 2/4-post Racks, Dell Warranty Basic Next Business Day 36 Month(s)</i>	EA	\$6,394.62	\$6,394.62
1	CXS-WIN2022-STD	Windows Server® 2022 Standard,16CORE,Media Kit, Multi Language	EA	\$1,069.00	\$1,069.00
20	CXS-WIN2022-USER-CAL	Windows Server 2019/2022 User CAL - Client Access License	EA	\$35.00	\$700.00
1.00	FRT	Freight for PowerEdge and Accessories	EA	\$35.00	\$35.00
<b>Includes setup of Windows Server 2019 Std virtual server, configuration of DNS/file share roles, recovery of data from old server. Includes physical to virtual migration of existing server for Q&amp;A historical access.</b>					
1.00	Installation Services IT	Onsite Intallation / Configuration - Includes physical to virtual migration of existing Server 2003 for Q&A access	EA	\$2,500.00	\$2,500.00
1	BBU-APC-SMC1500-2UC	APC Smart-UPS Battery Backup Power Supply SMC1500	EA	\$705.00	\$705.00
1.00	FRT	Freight for Battery Backup	EA	\$50.00	\$50.00

**Your Price: \$11,453.62**

**Total: \$11,453.62**

**Accepted by:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Disclaimer**

All prices quoted are valid for 30 days and does not include applicable sales tax. A 35% down payment invoice will be sent and must be paid before materials will be ordered. Thank you for your business.